

Motivating for High Performance

Programme with Motivational Maps®



MOTIVATION - THE DRIVING FORCE

This programme provides an introduction to Motivational Maps – a revolutionary new profiling tool that measures and describes motivation. Managers use this information to develop personal strategies to improve motivation in the workplace. In fact, it provides the first real language of employee motivation.

The Motivating for High Performance programme brings right up to date over 65 years of research into the subject of motivation and applies it directly to the world of work today.

Using each participant's Motivational Map and, for team development, the Motivational Team Map, the Programme enables individuals to understand what drives them, what drives others and the relevance of this to each stage of the employment life cycle.

WORK
Builder : Director : Expert

RELATIONSHIPS
Friend : Defender : Star

SELF
Searcher : Spirit : Creator

This deep understanding is then used to boost team performance, improve appraisal discussions, maximise retention and review the effectiveness of personal reward strategies.

PROGRAMME OVERVIEW

- ✔ Motivation: the business case
- ✔ A short history of motivational theory
- ✔ Background to the Maps
- ✔ Introducing the language of motivation
- ✔ Your Motivational Map
- ✔ Interpreting the Map
- ✔ Reward strategies that work
- ✔ Enabling Motivational Appraisals

The Motivating for High Performance programme is tailored to customer requirements, and can range from a 90-minute executive briefing to modular sessions over a period of weeks or months. It is ideally suited to being combined with our other programmes such as the Personal Effectiveness Programme and the Essential Coaching Skills Programme.

SUMMARY

- ✔ A fascinating, engaging and absorbing introduction to Motivational Maps
- ✔ Each participant receives their own Motivational Map and/or Team Map
- ✔ Informative and relevant approach ensures easy application to work
- ✔ Enables participants to immediately see how motivated they and their team are - and why
- ✔ Explains the 'missing link' between motivation, skills and performance
- ✔ Every participant leaves with personal strategies to heighten motivation

Our Clients Say:

"The map is so simple to complete and the results are uncannily accurate. The team map has proved invaluable."

DRIVE SUCCESS

Do you want to understand what drives your success and that of the people around you?

REWARD

Do you want to improve how you reward and recognise people?

PERFORMANCE

Are you looking for ways to improve performance but want something other than skills training?

MEASURE MOTIVATION

Do you want a way to measure the motivation of your people and their teams?

BECOME ACCREDITED

For ultimate flexibility and increased cost effectiveness: Motivating for High Performance can be delivered on a Train the Trainer basis which accredits delegates with a license to administer Motivational Maps within their organisation

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